



# SHAWN AMES

## DRONE INDUSTRY SPECIALIST

### CONTACT INFORMATION

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📍 Moberly, MO

### PROFESSIONAL SUMMARY

Drone industry leader and technical specialist with extensive hands-on experience in FPV systems, live demonstrations, and large-scale event operations. Strong background in relationship-driven sales, public presentation, and translating complex technology into practical solutions.

### CORE SKILLS

- Drone technology expertise (FPV, racing, hardware systems)
- Technical demonstrations & live presentations
- Relationship-driven sales & client engagement
- Event leadership & operations management
- Product education & evangelism
- Stakeholder coordination
- Strategic planning & execution
- Entrepreneurial leadership
- Part 107 Certified
- Pipeline development & opportunity identification

### PERSONAL TRAITS

- Hands-on technical operator
- Systems thinker & problem solver
- Comfortable in high-pressure environments
- Strong communicator with technical & non-technical audiences

### PROFESSIONAL EXPERIENCE

#### Real Estate Sales Experience

Sales - Advantage Real Estate | 2014-2021

- Worked directly with buyer and seller clients.

Broker / Co-Owner

Advantage Real Estate | 2022-Current

- Accounting, building internal tools, solving operational problems & improving efficiency.

#### Drone Systems & Operations

Owner - Heart of America FPV | 2017-Current

- Compete semi-professionally; build and manage a professional racing team while promoting events domestically & internationally.
- Design & build competitive drone racing platforms.

Chief Operating Officer

MultiGP Drone Racing | 2023-2024

- Led day-to-day operations as integrator, providing accountability, process improvement, and cross-team coordination.

Director of Chapters

MultiGP Drone Racing | 2025-Current

- Provide leadership & support to the grassroots effort of drone racing internationally.